

Adam J. DeFilippo
Franchise Manager
Verizon Video



125 High Street
Boston, MA 02110
617-342-0151
adam.j.defilippo@verizon.com

December 16, 2009

Dear Municipal Official:

This is to inform you that, effective January 17, 2010, Verizon will be introducing several new Verizon FiOS TV for Business packages. These new packages and their corresponding rates are listed in the table below. The channel lineups for the new packages will be available for viewing on Verizon's website when they are available for purchase.

New FiOS TV for Business Packages as of Jan 17, 2010	Monthly Rate
FiOS TV for Business Prime HD	\$64.99
FiOS TV for Business Extreme HD	\$74.99
FiOS TV for Business Ultimate HD	\$89.99
Initial Fee	One Time Charge
FiOS TV Activation Fee	\$49.99
Set Top Box	Monthly Rate
Cable Card	\$4.99

Please note that these changes do not affect the packages and rates of existing FiOS TV for Business customers, i.e., customers subscribing before January 17, 2010. The unaffected packages are: FiOS TV Enhanced for Business; FiOS TV Premier for Business; and the FiOS TV for tavern service. After January 17, 2010, these packages will be grandfathered and therefore no longer available to new customers. Also effective on January 17, 2010 and as a result of increased costs, the activation fee for FiOS TV for Business will rise to \$49.99 from \$29.99, and the cable card fee will rise to \$4.99 from \$3.99.

Verizon appreciates the opportunity to provide TV service in your community. We realize that our customers have other alternatives for entertainment, and Verizon's goal is to offer the best choice and value in the industry. Should you or your staff have any questions, please contact me at 617-342-0151 or email adam.j.defilippo@verizon.com.

Sincerely,

Adam J. DeFilippo
Franchise Manager MA/NY
Verizon Video